<u>: abtl@mediaone.net; www.abtl.org</u> ASSOCIATION OF BUSINESS TRIAL LAWYERS <u>P.O. BOX 67c46, LOS ANGELES, CA 90067</u> E-MAIL 323.935.6622; 323.939.1999; FAX

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 siness Cases on the Dockets of the U.S. & California Supreme Courts HIS IS A "MUST" PROGRAM FOR ALL BUSINESS LITIGATORS! oderator: Justice Patti Kitching, California Court of Appeal, Second District nelists: Ted Olson, Gibson, Dunn & Crutcher, Washington D.C. Justice Edward Panelli, California Supreme Court, Retired 	ials) TLPOT: #2		
 Linda Edwards of Paul, Hastings, Janofsky & Walker; Nathan Goldberg of Allred, Maroko & Goldberg; T. Warren Jackson, Assistant General, Counsel of Hughes Electronic Dan Stormer of Hadsell & Stormer ogram Date: January 28, 1997, 12 Noon, Biltmore Hotel, Los Angeles st: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any written materia OT TOPICS & CURRENT TRENDS IN BUSINESS LITIGATION ABT siness Cases on the Dockets of the U.S. & California Supreme Courts HIS IS A "MUST" PROGRAM FOR ALL BUSINESS LITIGATORS! oderator: Justice Patti Kitching, California Court of Appeal, Second District nelists: Ted Olson, Gibson, Dunn & Crutcher, Washington D.C. Justice Edward Panelli, California Supreme Court, Retired 			
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 Justice Patti Kitching, California Court of Appeal, Second District Ted Olson, Gibson, Dunn & Crutcher, Washington D.C. Justice Edward Panelli, California Supreme Court, Retired 			
nelists: Ted Olson , Gibson, Dunn & Crutcher, Washington D.C. Justice Edward Panelli , California Supreme Court, Retired			
gram Date: February 4, 1997, 7:00 p.m., Biltmore Hotel, Los Angeles			
st: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any written materia	als)		
IE REVOLUTION IN LITIGATION MANAGEMENT ABT	TLPOT: #3		
Corporate America is restructuring the delivery and pricing of litigation: Alternative billing; Partnering between law firms and client; and Unbundling and outsourcing services			
ese are some of the changes that are redefining the traditional relationship between law firms and	d clients.		
 Maren Kaplowitz, Alschuler, Grossman & Pines LLP Stephen E. Nowlan, COO of Prudential Insurance's Legal Group Dov L. Seidman, Founder of The Legal Research Network C. Douglas Kranwinkle, O'Melveny & Myers 			
arn how the revolution in the management of litigation affects the traditional structure of law firm ome of lawyers. Find out where your firm fits in this new legal environment	ms and the		
gram Date: April 8, 1997, 7:00 p.m., Biltmore Hotel, Los Angeles			
st: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any written materia	als)		

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MOTION PRACTICE IN THE CENTRAL DISTRICT

Discussion on effective court law & motion practice, new local rules & law and motion do's & dont's.

Moderator:Michael Grace, Greenberg, Glusker, Fields, Claman & MachtingerPanelists:U.S. District Judge Kim McLane WardlawU.S. District Judge Dean PregersonU.S. Magistrate Judge Robert Block

Program Date: June 10, 1997, 7:00 p.m., Biltmore Hotel

Cost: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any written materials)

THE DUTY TO DEFEND REVISITED: TRIGGER, SCOPE, REIMBURSEMENT, ABTLPOT: #5 CUMIS & DAMAGES FOR BREACH POST <u>BUSS v. TRANSAMERICA</u>

Panelists: Justice Walter Croskey, California Court of Appeal, 2nd Appellate District Bruce A. Friedman, Alschuler, Grossman & Pines Michael Leahy, Haight, Brown & Bonesteel

Program Date: September 23, 1997, 7:00 p.m., Biltmore Hotel

Cost: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any written materials)

WHAT EVERY BUSINESS LITIGATOR NEEDS TO KNOW ABOUT CRIMINAL LAW

ABTLPOT: #6

ABTLPOT: #4

Every civil practitioner should have an understanding of what to do when a criminal law issue arises. This program will help you understand grand jury investigations, criminal environmental issues, the California corporate criminal responsibility statutes, OSHA and other administrative criminal problems, and internal corporate investigations. You will even learn what to do when the executive of oue of your corporate clients calls at midnight after being arrested for DUI.

Moderator:Robert Span, Esq., Paul, Hastings, Janofsky & WalkerPanelists:Gerald L. Chaleff, Esq., Orrick, Herrington & Sutcliffe, LLP
Nicholas De Witt, Esq., Paul, Hastings, Janofsky & Walker
Brian J. Hennigan, Esq., Irell & Manella

Program Date: October 8, 1997, 12 noon, Biltmore Hotel

Cost: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any written materials)

RECENT DEVELOPMENTS IN CLASS ACTION LITIGATION

ABTLPOT: #7

Class action practice is on the rise. There is unprecedented focus on class actions as a result of high profile activity in the last year in cases involving Securities, Product Liability, Environmental-Claims, Employment Discrimination, Toxic Torts, and Consumer Remedies.

This distinguished panel will discuss current and emerging issues in the judicial oversight, prosecution, defense, and settlement of class action litigation as well as proposed revisions to Federal Rule 23, and developments in state class action procedure.

Panelists: Eugene R. Erbstoesser, Ernst & Young LLP Honorable Bruce Mitchell, Los Angeles Superior Court (Class Actions - Department 59) Miles N. Ruthberg, Latham & Watkins Mark M. Seltzer, Corinblit & Seltz Jeff S. Westerman, Milberg Weiss Bershad Hynes & Lerach

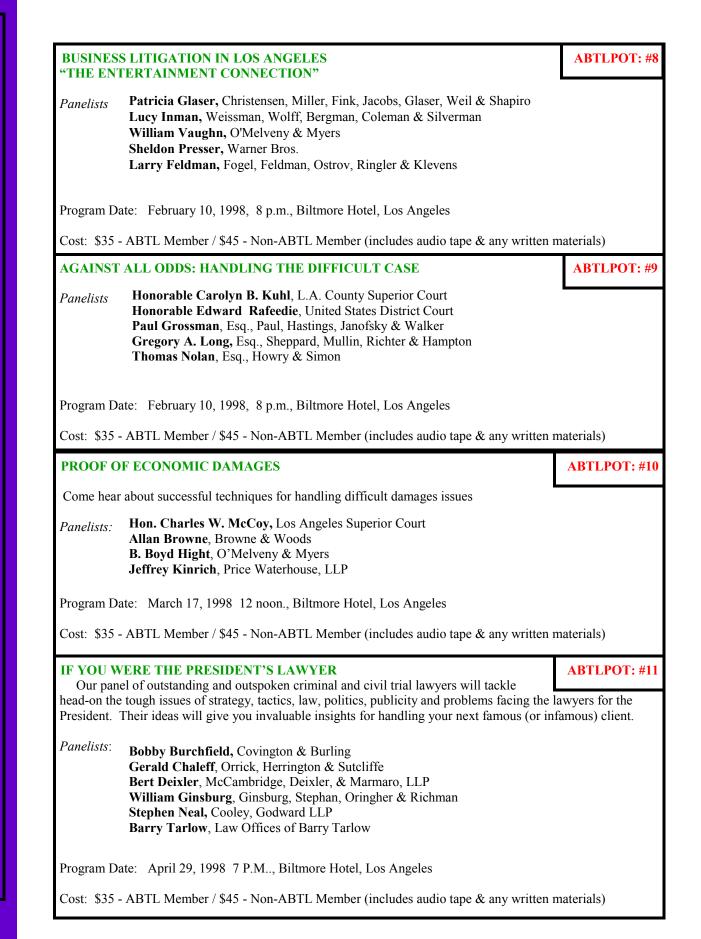
Program Date: January 13, 1998, 8 p.m., Biltmore Hotel, Los Angeles

Cost: \$35 - ABTL Member/\$45 - Non-ABTL Member (includes audio tape & any written materials)



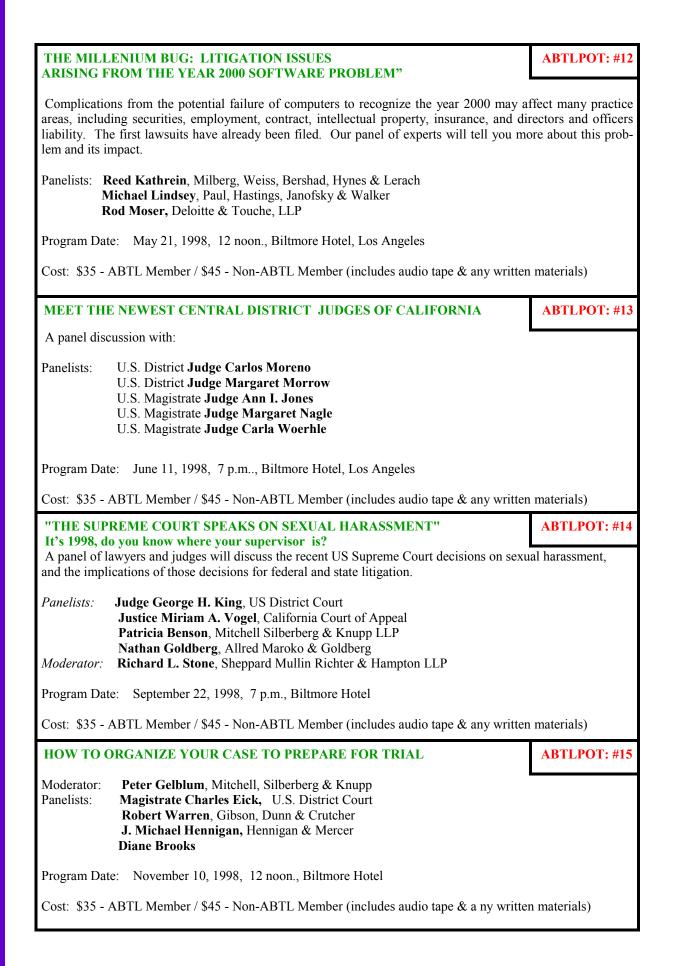






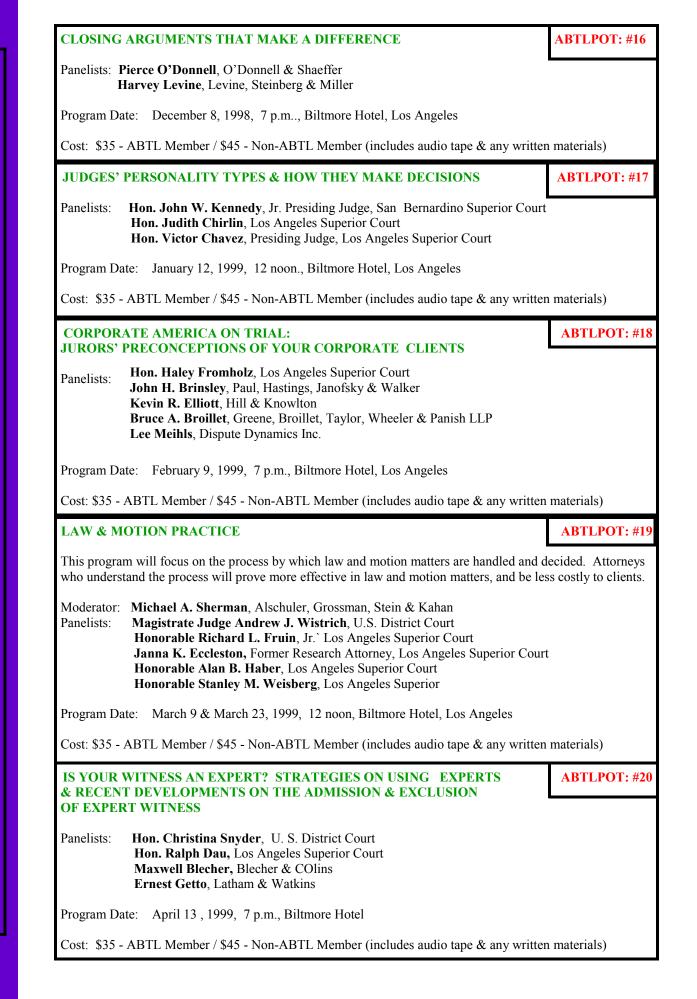
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BEHIND	THE SCENES				
Panelists:	Justice Patti Kitching, California Court of Appeal Justice Elizabeth Baron, California Court of Appeal, Retired Justice John Zebrowski, California Court of Appeal Hon. George Schiavelli, Los Angeles Superior Court Robin Meadow, Greines, Martin, Stein & Richland				
Program D	ate: May 13 & 18, 1999, 12 noon, Biltmore Hotel, Los Angeles				
Cost: \$35	Cost: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & written any materials)				
MEET TH	IE NEW FEDERAL JUDGES	ABTLPOT: #22			
Panelists:	Hon. Harry Hupp, United States District Judge Hon. A. Howard Matz, United States District Judge Hon. David O. Carter, United States District Judge Hon. Jeffrey Johnson, U.nited States Magistrate Judge				
Program D	ate: June 8, 1999, 7 p.m. Biltmore Hotel, Los Angeles				
	- ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any writt MAKE YOUR TRIAL SHORTER AND WHY YOU SHOULD				
HOW TO	 ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any writt MAKE YOUR TRIAL SHORTER AND WHY YOU SHOULD Honorable Alejandro Myorkas, United States Attorney, Central District of Honorable Edward Rafeedie, United States District Court Honorable Carlos Moreno, United States District Court Hon. Harvey Schneider, Supervising Judge, Central Civil W, L.A. County Honorable Fred Lower, Los Angeles County Superior Court 	ABTLPOT: #23 California			
HOW TO Moderator:	MAKE YOUR TRIAL SHORTER AND WHY YOU SHOULD Honorable Alejandro Myorkas, United States Attorney, Central District of Honorable Edward Rafeedie, United States District Court Honorable Carlos Moreno, United States District Court Hon. Harvey Schneider, Supervising Judge, Central Civil W, L.A. County Honorable Fred Lower, Los Angeles County Superior Court	ABTLPOT: #23 California			
HOW TO Moderator: Panelists: Program D	MAKE YOUR TRIAL SHORTER AND WHY YOU SHOULD Honorable Alejandro Myorkas, United States Attorney, Central District of Honorable Edward Rafeedie, United States District Court Honorable Carlos Moreno, United States District Court Hon. Harvey Schneider, Supervising Judge, Central Civil W, L.A. County Honorable Fred Lower, Los Angeles County Superior Court	ABTLPOT: #23 California Superior Court			
HOW TO Moderator: Panelists: Program D Cost: \$35	 MAKE YOUR TRIAL SHORTER AND WHY YOU SHOULD Honorable Alejandro Myorkas, United States Attorney, Central District of Honorable Edward Rafeedie, United States District Court Honorable Carlos Moreno, United States District Court Hon. Harvey Schneider, Supervising Judge, Central Civil W, L.A. County Honorable Fred Lower, Los Angeles County Superior Court ate: September 21, 1999, 7 p.m. Biltmore Hotel, Los Angeles 	ABTLPOT: #23 California Superior Court			
HOW TO Moderator: Panelists: Program D Cost: \$35 MEGA AI Moderator:	 MAKE YOUR TRIAL SHORTER AND WHY YOU SHOULD Honorable Alejandro Myorkas, United States Attorney, Central District of Honorable Edward Rafeedie, United States District Court Honorable Carlos Moreno, United States District Court Hon. Harvey Schneider, Supervising Judge, Central Civil W, L.A. County Honorable Fred Lower, Los Angeles County Superior Court ate: September 21, 1999, 7 p.m. Biltmore Hotel, Los Angeles - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & written m 	ABTLPOT: #23 California Superior Court naterials)			
HOW TO Moderator: Panelists: Program D Cost: \$35 MEGA AI Moderator:	 MAKE YOUR TRIAL SHORTER AND WHY YOU SHOULD Honorable Alejandro Myorkas, United States Attorney, Central District of Honorable Edward Rafeedie, United States District Court Honorable Carlos Moreno, United States District Court Hon. Harvey Schneider, Supervising Judge, Central Civil W, L.A. County Honorable Fred Lower, Los Angeles County Superior Court ate: September 21, 1999, 7 p.m. Biltmore Hotel, Los Angeles ABTL Member / \$45 - Non-ABTL Member (includes audio tape & written m RBITRATIONS: A LITIGATORS PRIMER Richard Levy, Gibson, Dunn& Crutcher Honorable Keith Wisot, J.A.M.S. Ron Johnston, Blanc, Williams, Johnston & Kronstadt Richard Chernick, Arbitrator & Mediator 	ABTLPOT: #23 California Superior Court naterials)			





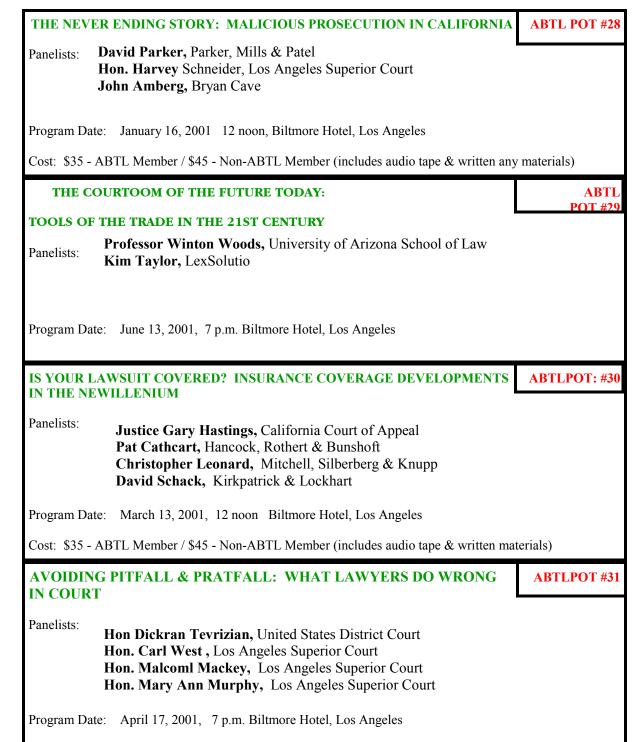


THE NEV	V SYSTEM FOR COMPLEX CASES IN SUPERIOR COURT	ABTL POT #24		
Panelists:	Justice Richard D. Aldrich, Second District Court of Appeal, and Chair of the Judicial Council Task Force on Complex Civil Litigation Honorable Harvey Schneider, Los Angeles Superior Court, Supervising Judge For Complex Litigation and Long Cause Matters			
	Professor J. Clark Kelso, University of the Pacific McGeorge School of Law Task Force member /principal author of the Task Force's new Judges' Desk- book On the Management of Complex Litigation			
Program D	ate: April 11, 2000, 7 p.m., Biltmore Hotel, Los Angeles			
Cost: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & written any materials)				
	G FOR BUSINESS LITIGATORS:) GENERAL COUNSEL LOOK FOR?	ABTL POT #25		
Panelists:	PETER ZEUGHAUSER, ESQ. Client Focus (former General Counsel to Th DIAN D. OGILVIE, ESQ. General Counsel, Toyota Motor Sales STEPHEN E. PICKETT, ESQ. General Counsel, So. California Edison MARCY J. K. TIFFANY, ESQ. General Counsel, Hughes Electronics	he Irvine Co.)		
Program D	ate: June 13, 2000, 7 p.m. Biltmore Hotel, Los Angeles			
Cost: \$35	- ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any written	materials)		
FEDERAI	- ABTL Member / \$45 - Non-ABTL Member (includes audio tape & any written JUDGES PROGRAM THERE FROM HERE; HOW JUDGES DECIDE	materials) ABTLPOT: #26		
FEDERAI GETTING Moderator:	JUDGES PROGRAM	,		
FEDERAI GETTING Moderator: Panelists: Program D	JUDGES PROGRAM THERE FROM HERE; HOW JUDGES DECIDE Robert A. Long, Latham & Watkins Hon. Florence-Marie Cooper, United States District Court Hon. Gary A. Feess, United States District Court Hon. Christina A. Snyder, United States District Court	ABTLPOT: #26		
FEDERAI GETTING Moderator: Panelists: Program D Cost: \$35	A JUDGES PROGRAM C THERE FROM HERE; HOW JUDGES DECIDE Robert A. Long, Latham & Watkins Hon. Florence-Marie Cooper, United States District Court Hon. Gary A. Feess, United States District Court Hon. Christina A. Snyder, United States District Court Hon. Stephen V. Wilson, United States District Court Hon. Stephen V. Wilson, United States District Court ate: September 19, 2000, 7 p.m. Biltmore Hotel, Los Angeles	ABTLPOT: #26		
FEDERAI GETTING Moderator: Panelists: Program D Cost: \$35 Business	 JUDGES PROGRAM THERE FROM HERE; HOW JUDGES DECIDE Robert A. Long, Latham & Watkins Hon. Florence-Marie Cooper, United States District Court Hon. Gary A. Feess, United States District Court Hon. Christina A. Snyder, United States District Court Hon. Stephen V. Wilson, United States District Court ate: September 19, 2000, 7 p.m. Biltmore Hotel, Los Angeles - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & written mate 	ABTLPOT: #26		
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FEDERAI GETTING Moderator: Panelists: Program D Cost: \$35 Business Moderator:	 JUDGES PROGRAM THERE FROM HERE; HOW JUDGES DECIDE Robert A. Long, Latham & Watkins Hon. Florence-Marie Cooper, United States District Court Hon. Gary A. Feess, United States District Court Hon. Christina A. Snyder, United States District Court Hon. Stephen V. Wilson, United States District Court ate: September 19, 2000, 7 p.m. Biltmore Hotel, Los Angeles - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & written mat Trial As "Story": The Art and Drama of Telling a Story Brian Lysaght, author of 3 novels, most recent Eye of the Beholder, O'Neill, Lysaght & Sun, LLP Ron Shelton, Writer/Producer/Director (<u>Bulldurham, Tin Cup, White Men Can</u> Ken Kaufman, Producer of over 40 films for broadcast & cable networks Larry Feldman, Fogel, Feldman, Ostrov, Ringler & Klevens Brian Panish, Greene, Broillet, Taylor, Wheeler & Panish, LLP 	ABTLPOT: #20 terials) ABTLPOT #27		









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PLANNING DISCOVERY FOR USE AT TRIAL—AND USING IT

Panelists: Hon. Patricia Collins, Los Angeles Superior Court Richard . Burdge, Howrey, Simon, Arnold & White Bruce Friedman, Alschuler, Grossman, Stein & Kahan Moderator: David Enzminger, O'Melveny & Myers

Program Date: May 15, 2001 12 noon, Biltmore Hotel, Los Angeles

Cost: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & written any materials)

NEW RULES, NEW RULER: CHANGES AT THE CENTRAL DISTRICT ABTL POT #3

Panelists: Hon. Consuelo Marshall, US District Court Hon. Alicemarie Stotler, US District Court Hon. Christina Snyder, US District Court Hon. Ralph Zurefsky, US District Court

Program Date: November 14, 2001 12 noon, Biltmore Hotel, Los Angeles

Cost: \$35 - ABTL Member / \$45 - Non-ABTL Member (includes audio tape & written any materials)





ABTL POT #32

ABTL Annual Seminars on Tape

PERSUASION: HOW TO PRESENT A BUSINESS CASE EFFECTIVELY

ANNSEM POT: #1

Panelists:

Cristina Arguedas, Cooper, Arguedas & Cassman Charles Bakaly, Bakaly & Friedman David M. Balabanian, McCutchen, Doyle, Brown & Enersen Brad D Brian, Munger, Tolles & Olson LLP Barbara A Caulfield, Orrick, Herrington & Sutcliffe LLP Deborah A. David, Lebovits & David Kathleen V. Fisher, Morrison & Foerster LLP Patrick Lynch, O'Melveny & Myers LLP Edward M Medvene, Talcott, Lightfoot, Vandevelde et al. George A Riley, O'Melveny & Myers LLP Stephen D. Susman, Susman Godfrey Kenneth C Turek, Endeman, Lincoln, Turek & Heater Barbara Reeves, Paul, Hastings, Janofsky & Walker LLP Hon. Saundra Brown Armstrong, U.S. District Court-Northern District
Hon. J. Richard Haden, San Diego County Superior Court
Hon. William J. Howatt, Jr., San Diego County Superior Court
Hon. Marilyn L. Huff, U.S. District Court-Southern District-District Judges
Hon. Martin Jenkins, Alameda County Superior Court
Hon. Laurence D. Kay, San Francisco County Superior Court
Hon. Patti S. Kitching, Court of Appeal, Second Appellate District
Hon. A. Charles Legge, United States District Court-Northern District
Hon. Charles W. McCoy, Los Angeles County Superior Court
Hon. Carlos Moreno, United States District Court
Hon. Stephen E. O' Neil, Los Angeles County Superior Court
Justice Charles Vogel, Presiding Justice, Court of Appeal, 2nd Appellate Dist.
Justice Miriam Vogel, Court of Appeal, Second Appellate District

MCLE: 14 hrs. general MCLE: 2 hrs Ethics/1.5 Elimination of Bias

Program Date: October 9-13, 1998, Four Seasons Hotel, Maui, HI

Cost: \$275 - ABTL Member / \$325 - Non-ABTL Member (includes audio tape & written materials)

EFFECTIVE USE OF THEMES IN THE COURTROOM

ANNSEM POT: #2

Industrial espionage, software piracy, unfair competition, breach of employment contract, extortion, bribery, wrongful imprisonment, and murder.

Panelists:

David M. Balabanian, McCutcheon, Doyle, Brown & Enersen LLP	Hon. Anthony W. Ishii, U.S. District Court, Eastern District of California
Maxwell M. Blecher, Blecher & Collins	Hon. Lawrence D. Kay, Superior Court Judge, San Francisco County
James Brosnahan, Morrison & Foerster LLP	Hon. Patti Kitching, CA Court of Appeal, 2nd Appellate Distr.
John Burris	Hon. Carolyn B. Kuhl, Superior Court Judge, Los Angeles County
Joseph S. Genshlea, Weintraub, Genshlea & Sproul	Hon. William F. McDonald, Superior Court Judge, Orange County
John W. Keker, Keker & Van Nest LLP	Hon. Jeffrery T. Miller, U.S. District Court, So. District of California
Raoul Kennedy, Skadden Arps, Slate, Meagher & Flom LLP	Hon. Arthur Nakazato, U.S. Magistrate Judge, Central Dist. of CA
Harvey R. Levine, Levine, Steinberg & Miller	Hon. Marilyn Hall Patel, U.S. District Court, Northern District of CA
Eugene J. Majeski, Ropers, Majeski, Kohn & Bentley	Hon. Wayne Petersen, Presiding Judge, Superior Court, San Diego County
Mark Mazzarella, Mazzarella, Dunwoody, et al.	Hon. Rebecca Wiseman, CA Court of Appeal, 5th Appellate Dist. `
Terrence P. McMahon	
Barbara Reeves, So. Cal. Edison	
Mark P. Robinson, Jr., Calcagnie & Robinson	
Milton J. Silverman	
Robert G. Steiner, Luce, Forward, Hamilton & Scripps LLP	
e. robert (bob) wallach	
MCLE: 7 hrs. general MCLE	

Program Date: October 28-31, 1999, Ritz Carlton Hotel, Phoenix

Cost: \$175 - ABTL Member / \$225 - Non-ABTL Member (includes audio tape & written materials)







THE HIGH STAKES CASE: HOW TO MAKE IT; HOW TO BREAK IT

ANNSEM POT: #3

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Panelists:

John Bates, Jr., JAMS/Endispute James Brosnahan, Morrison & Foerster Joseph Cotchett, Cotchett, Petrie & Simon Troy Dahlberg, Ernst & Young Larry R. Feldman, Fogel, Feldman, Ostrov, Ringler & Klevens Donald S. Gray, Toshiba America Information Systems Marshall B. Grossman, Alschuler, Grossman, Stein & Kahan Michael Cypers, Alschuler, Grossman, Stein & Kahan Gwyn Quillen, Alschuler, Grossman, Stein & Kahan Nicholas Hariton, Imaging Presentation Partners Dr. Cynthia Veneciano, Imaging Presentation Partners Christopher Iles, Lexis-Nexis T. Warren Jackson, Hughes Electronics Corp. Nancy Koch, Chiron J. Duross O'Brien, PricewaterhouseCoopers Brian Panish, Greene, Broillet, Taylor, Wheeler & Panish Christine Spagnoli, Greene, Broillet, Taylor, Wheeler & Panish Hon. Layne R. Phillips, (ret) Irell & Manella Judy Rothschild, National Jury Project George Kitahara Kich, National Jury Project Erika Rottenberg, Creative Labs Howard Susman, Hillyer & Irwin Stephen D. Susman, Susman Godfrey LLP Hon. Lawrence Waddington, JAMS/Endispute Beth A. Wilkinson, Latham & Watkins

Hon. David O. Carter, U.S. District Court Hon. Maxine Chesney, U.S. District Court Hon. Haley J. Fromholz, Los Angeles Superior Court Hon. Richard L. Fruin, Los Angeles Superior Court Hon. J. Richard Haden, San Diego County Superior Court Hon. William J. Howatt, Jr., San Diego County Superior Court Hon. Anthony W. Ishii, U.S. District Court, Eastern District of California Hon. Laurence D. Kay, San Francisco County Superior Court Hon. John F. Kraetzer, Alameda County Superior Court Hon. Patrick J. Mahonev. San Francisco Superior Court Hon. William F. McDonald, Superior Court Judge, Orange County Hon. Jeffrery T. Miller, U.S. District Court, So. District of California Hon. Margaret Nagle, U.S. District Court Hon. Richard C. Neal, Court of Appeal, 2nd District Hon. Marilyn Hall Patel, U.S. District Court, Northern District of CA Hon. Wayne Petersen, Superior Court, San Diego County Hon. Conrad Rushing, Santa Clara County Superior Court Hon. William B. Rylaarsdam, Court of Appeal 4th Dist. Hon. Wayne B. Simons, Contra Costa Superior Court Hon. Christina Snyder, US District Court Hon. Nancy Wieben Stock, Orange County Superior Court Hon. Gary L. Taylor, US District Court Hon. James F. Thaxter, Court of Appeal 5th Distrct Hon. Robert E. Thomas, Orange County Superior Court Hon. Thomas N. Thrasher, Orange County Superior Court Hon. Stuart T. Waldrip, Orange County Superior Court Hon. James Ware, US District Court Hon. Rebecca A. Wiseman, Kern County Superior Court'

MCLE: 12 hrs. general MCLE: 1 hrs Ethics

Program Date: October 12-15, 2000, Kea Lani Resort, Maui, HI

Cost: \$275 - ABTL Member / \$325 - Non-ABTL Member (includes audio tape & written materials)





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